BACKGROUND

Texas Farm Bureau (TFB) annually conducts an Outstanding Young Farmer & Rancher (YF&R) Contest. Selection of the winning Outstanding YF&R competitor is based on his/her efforts in production agriculture and leadership achievement. Participation in this program with individual recognition and the resulting publicity will help build the individual and the organization. The ideal candidate(s) for the Outstanding YF&R Award is an individual or couple involved in production agriculture with a majority of his/her net income subject to normal production risks.

Information about the Outstanding YF&R Award applicant is requested below on the entry form.

All information is handled in strict confidence.

ELIGIBILITY

- An applicant can be either an individual or a couple that is married or has similar legal rights under the law. Applicant may choose to apply individually, rather than as a couple.

- Applicant(s) must be a current member of Texas Farm Bureau. Married applicants will apply as a couple if both spouses meet all other eligibility requirements.

- Applicant(s) shall be Texas Farm Bureau member(s) between the ages of 18 and 35 in good standing with his/her county Farm Bureau. The individual or spouse shall have reached his/her 18th birthday at the time he/she qualifies for the national competition and shall not have reached his/her 36th birthday by Jan. 31, 2022.

- Applicant(s) must be actively engaged in farming and/or ranching, with the majority of his/her net income coming from production agriculture.

- Applicant(s) may compete in the Excellence in Agriculture or the Outstanding YF&R, but not both.

- Each applicant must use the Texas Farm Bureau online form and application located: https://my.texasfarmbureau.org/.

- There is no limit on the number of entries from each county.

- Past and present members of the AFBF Young Farmer & Rancher Committee and/or their spouse are not eligible to compete.

- Past state Outstanding YF&R Award winners are not eligible to compete.

- Current employees or agents of county, state and/or American Farm Bureau organizations and their affiliates are not eligible to compete. An affiliate is defined as an entity owned or controlled in whole or in part by another entity through, for example, ownership (including partial ownership) or positions on the board of directors.

- Past employees who were responsible for implementing any of the YF&R Competitive Events at the state or national level are ineligible.
ENTRY FORM & APPLICATION GUIDELINES

- Do not use applicant's name, the name of his/her state or county, or any names that may bring about the recognition or identification of the applicant’s city/county beyond the entry form. The written versions of the application have a search feature to locate any identifiers.

- The entry form and application must be completed in first-person narrative (i.e. I, me, we, etc.) for questions 1-8 and 12. ‘A1’ / ‘A2’ may not be used for questions 1-8. Applicants must use ‘A1’ / ‘A2’ to denote each applicant for all of questions 10-11.

- Do not use abbreviations or acronyms, unless it has been spelled out once with the abbreviation in parentheses behind it. (For example, United States Department of Education (USDE). AFBF, FB, and YF&R are acceptable to use throughout the application.

- It will be up to the discretion to deduct points if applicants include activities before they were 18.

PHOTOGRAPHS

Applicant may provide up to four (4) pictures of the operation, and one (1) family photo. The 4 operation pictures should not identify the applicant, or his/her city or county.

Pictures will need to be: 1200 pixels wide x 1600 pixels tall (4 x 6, 300 dpi) in jpg file format.

DEADLINE

The application must be submitted by selecting the green ‘Submit and Finish’ button on the online application no later than 11:59 p.m., August 2, 2021. Once the application has been submitted you cannot edit your application.

NOTE: Disregarding any of the guidelines listed above will result in disqualification.

JUDGING PROCESS

The entry form and application of each entry will be coded upon receipt by Texas Farm Bureau. The applicant's name and county will not be revealed to the judges until judging is completed.

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>POINTS</th>
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</thead>
<tbody>
<tr>
<td>Personal Background</td>
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<tr>
<td>Scope of Farm/Ranch</td>
<td>10</td>
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<tr>
<td>Growth &amp; Achievements</td>
<td>20</td>
</tr>
<tr>
<td>Management Decisions</td>
<td>15</td>
</tr>
<tr>
<td>Goals &amp; Planning</td>
<td>10</td>
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<tr>
<td>Overcoming Challenges</td>
<td>10</td>
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<tr>
<td>Financial Success Part 1</td>
<td>25</td>
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<tr>
<td>Financial Success Part 2</td>
<td>15</td>
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<tr>
<td>Leadership Experience: Farm Bureau</td>
<td>30</td>
</tr>
<tr>
<td>Leadership Experience: Other Ag Organizations</td>
<td>10</td>
</tr>
<tr>
<td>Leadership Experience: Other</td>
<td>10</td>
</tr>
<tr>
<td>Leadership Growth &amp; Development</td>
<td>10</td>
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</tbody>
</table>

Total Points: 175
2021 Texas Farm Bureau
Outstanding Young Farmer & Rancher Contest
2021 RULES, AWARDS & QUESTIONS

DISTRICT LEVEL JUDGING
- A panel of three qualified judges will select each District Winner.
- The District Winners will be judged by an additional panel of three qualified judges who will review the written applications and determine the three finalists.

FINAL ROUND JUDGING (Three Finalists)
- An additional panel of three qualified judges will review the applications and visit the top 3 finalists on their farm and/or ranch. From this process, the overall winner will be determined.
- The on-farm/ranch interviews will be up to 3 hours in length.
- During the visit/interview process, only the named applicant(s) on the entry form are permitted.

PRIZES AND AWARDS

DISTRICT WINNERS
- 1,000 cash ea. District Winner (sponsored by Farm Bureau Bank)

THREE FINALISTS
- Expense paid trip for finalist and spouse to the Texas Farm Bureau Annual Meeting in Corpus Christi, Texas, December 2021 where state winners are announced.

TWO FINALISTS
- $500 cash ea. (sponsored by Southern Farm Bureau Life Insurance Company).

STATE WINNER
- ¾ ton diesel, 4-door, 4-wheel drive pickup (sponsored by Texas Farm Bureau Insurance Companies).
- $5,000 cash (sponsored by Farm Credit).
- Expense paid trip for the state winner and spouse to compete in the American Farm Bureau Federation Achievement Award during the 2022 AFBF Convention & Trade Show - January 2022 in Atlanta, GA (provided by TFB).
- Please check TFB Website for additions/updates to prize packages

AFBF NATIONAL AWARDS
- AFBF Awards Package not available at time of this document’s creation.

Additional information regarding this contest is also available at:  http://bit.ly/TFB-YFR

Note: This application should reflect the operations of the immediate past tax accounting year. Remember to complete the application using first-person narration for questions 1-8 and 12 and using A1 and A2 for questions 10-12.
2021 Texas Farm Bureau
Outstanding Young Farmer & Rancher Contest
2021 RULES, AWARDS & QUESTIONS

Full Name Applicant #1 (A1)

<table>
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<tr>
<th>First</th>
<th>Middle</th>
<th>Last</th>
<th>Suffix</th>
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Full Name - Applicant #2 (A2) (if applicable)

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<tr>
<th>First</th>
<th>Middle</th>
<th>Last</th>
<th>Suffix</th>
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Mailing Address

<table>
<thead>
<tr>
<th>Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
</tr>
</thead>
</table>

Physical Address

<table>
<thead>
<tr>
<th>Phy_Address</th>
<th>Phy_City</th>
<th>Phy_Zip</th>
</tr>
</thead>
</table>

Preferred Cell Phone / Email

<table>
<thead>
<tr>
<th>A1 - Cell Phone</th>
<th>A1 - Email</th>
<th>A2 - Cell Phone (if applicable)</th>
<th>A2 - Email (if applicable)</th>
</tr>
</thead>
</table>

Date of Birth (ALL APPLICANTS SHALL NOT HAVE REACHED THEIR 36TH BIRTHDAY ON OR BEFORE JANUARY 31, 2022.)

<table>
<thead>
<tr>
<th>DOB - Applicant #1 (A1)</th>
<th>DOB - Applicant #2 (A2)</th>
</tr>
</thead>
</table>

Please give a 3 -line description of your operation (include uniqueness) for use during Awards & Recognition Program.

Please elaborate on the above description (5 to 8 lines) to be used for display purposes throughout the TFB Annual Meeting.

By clicking here, I (We) Accept and Acknowledge, that I (We) have read the Rules and Eligibility page and the Online Application Submission Instruction page for the 2021 Outstanding Young Farmer & Rancher Contest. I (We) further acknowledge that I (We) have read, understand, and accept each requirement and eligibility in its entirety.

☐ I (We) Agree

Note: All information submitted is regarded as confidential, and upon completion of judging, all applications are destroyed.
2021 Texas Farm Bureau
Outstanding Young Farmer & Rancher Contest
2021 RULES, AWARDS & QUESTIONS

1. PERSONAL BACKGROUND

1 a.) Briefly tell us about yourself, your family, education, and personal interests. (Max of 2,500 characters)

1 b.) Please describe your farm/ranch including how you acquired it, acres owned and rented, years in operations, crops and livestock. (Max of 2,500 characters)

1 c.) List any other related business enterprises and their relationship to/importance in the total farm/ranch. (Max of 1,500 characters)

1 d.) Tell us about how you advocate for agriculture. (Max of 2,000 characters)

2. SCOPE OF YOUR FARM OR RANCH

2 a.) Explain the ownership structure of your farm/ranch and your vested interest. Please include detail regarding all enterprises in your explanation, if applicable. (Max of 2,000 characters)

2 b.) What percentage of the farm/ranch management decisions are you responsible for? Please break down for each enterprise, if applicable. (Approximately 1,250 characters - 10 lines)

<table>
<thead>
<tr>
<th>Enterprise</th>
<th>% Management Decisions</th>
</tr>
</thead>
</table>

2 c.) Please add any additional information that helps explain the previous two responses, if needed. (Max 1,000 characters)

2 d.) Describe your role in the operation. Explain specifically your duties and decision-making responsibilities. (Max of 2,000 characters)

3. GROWTH AND ACHIEVEMENTS

3 a.) List and describe any production efficiency growth you have achieved since your first year of owning/managing your farm/ranch. Consider achievements such as weaning rates, feed conversion, yields per acre, diversification of crops, heard averages, etc. (Max 2,500 characters)

3 b.) Please tell the story of your farm growth since your first year of owning/managing your farm/ranch. Where were you then and where are you now? Use specific examples to show how your operation has grown and highlight your contributions to the success of the operation over time. (Max 3,000 characters)
4.) MANAGEMENT DECISIONS

4 a.) Please explain how your understanding of the market has led you to create strategies that make your operation thrive and ensure its success now and into the future. (Max 2,500 characters)

4 b.) Please discuss up to two impactful strategic or management decisions you have made on your farm/ranch, why you made them, and the changes that resulted from implementing those decisions. (Max 2,500 characters)

5. GOALS AND PLANNING

5.) Moving forward, what short-term and long-term goals do you have for your farm/ranch? Explain how you plan to achieve these goals. (Max 2,500 characters)

6.) OVERCOMING CHALLENGES

6 a.) Describe any major business challenges your farm/ranch has encountered and what you did to overcome them. (policy, financial, family, management, etc.) (Max 2,500 characters)

6 b.) Describe the transition or succession plan(s) you have for your farm/ranch. If you do not have either, please explain. (Max 2,000 characters)

7.) FINANCIAL SUCCESS: (Part 1)

7 a.) What ratios or analysis do you use to evaluate the financial success of your farm/ranch? Give details and examples. (Max 2,500 characters)

7 b.) Where do you see your greatest financial strength and weaknesses in your farm/ranch business? (Max 2,500 characters)

7 c.) Describe your record-keeping system and any advisors or supporting team members you rely on for evaluating the financial strength of your operation. (Max 2,500 characters)
2021 Texas Farm Bureau
Outstanding Young Farmer & Rancher Contest
2021 RULES, AWARDS & QUESTIONS

8.) FINANCIAL SUCCESS: (Part 2)

8 a.) Do you have any additional farm/ranch business income such as supporting agri-businesses? If so, how is that income used? (Max 1,000 characters)

8 b.) Is any off-farm income earned by you or your spouse and how is that income used? (Max 1,000 characters)

8 c.) What additional income, if any, from inheritances, winnings, etc. did the applicant(s) accept and how is/was it used? (Max 1,000 characters)

9. LEADERSHIP EXPERIENCE: Farm Bureau (age 18 to current)

Note: This applies to both applicants, if applying together. Please indicate A1 and A2 when applicable.

9 a-1.) (County) List Farm Bureau leadership roles, involvement opportunities, recognitions and/or awards received by the applicant(s), indicating service on committees, boards or as officers. Please include years of involvement. Example: A1 – Elected President of the County Farm Bureau Board of Directors (2016-2017)

<table>
<thead>
<tr>
<th>County Farm Bureau</th>
<th>Applicant (A1, A2)</th>
<th>Leadership Role</th>
<th>Years of Involvement</th>
</tr>
</thead>
</table>

9 a-2.) (Texas/American Farm Bureau) List Farm Bureau leadership roles, involvement opportunities, recognitions and/or awards received by the applicant(s), indicating service on committees, boards or as officers. Please include years of involvement. Example: A1 – Elected to serve on ____________ Committee for the State/National Farm Bureau (2016-2017)

<table>
<thead>
<tr>
<th>Texas/American Farm Bureau</th>
<th>Applicant (A1, A2)</th>
<th>Leadership Role</th>
<th>Years of Involvement</th>
</tr>
</thead>
</table>

10.) LEADERSHIP EXPERIENCE: Other Agricultural Organizations

10.) List other agricultural leadership roles, recognitions and/or awards received by the applicant, including service on committees, boards or as officers (i.e. Farm Credit, Soil Conservation, Farm Service Agency, farm cooperatives, adult roles in 4-H or FFA) Please include organization, description and years of involvement.) Example: A1 and A2 – 4-H, Serves as a 4-H Livestock Club

<table>
<thead>
<tr>
<th>Applicant (A1, A2)</th>
<th>Organization</th>
<th>Description</th>
<th>Years</th>
</tr>
</thead>
</table>
11.) LEADERSHIP EXPERIENCE: Other

11.) List other community and non-agricultural leadership roles, recognitions and/or awards received by the applicant, including service on committees, boards or as officers. (i.e. Chamber of Commerce, civic/service clubs, church, school, scouts, coaching, other volunteer leadership, etc. Please include organization, description and years of involvement.) Example: A1 – Local Elementary School, Served as PTA President

<table>
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<th>Organization</th>
<th>Description</th>
<th>Years</th>
</tr>
</thead>
</table>

12.) LEADERSHIP GROWTH AND DEVELOPMENT

12 a.) Describe actions you have taken to better yourself as a leader or businessperson. Be Specific. (Max 2,500 characters)

12 b.) Describe your most impactful leadership experience. (Max 2,500 characters)

12 c.) Describe your goals for leadership growth and development. (Max 2,500 characters)

The County Farm Bureau President and office in which my Farm Bureau membership is held will receive notification of this application. Upon request, the application will be submitted to them.

I (We) understand that if I am selected as a finalist in the 2021 Outstanding Young Farmer & Rancher Contest, I will be required to submit a W-9 and I will receive a 1099 for the value of any awards.

☐ I (We) Agree

I (We) hereby certify the information on this entry form and attached application to be accurate and true statements. TEXAS FARM BUREAU DOES NOT ACCEPT LIABILITY FOR APPLICATIONS SUBMITTED INCORRECTLY. Texas Farm Bureau reserves the right to use my (our) photos and/or any video footage for use in promoting Farm Bureau. The photos and/or video footage of the undersigned contestant(s) may also be available to Farm Bureau sponsors. By participating in the Event, I (we) warrant that I (we) fully and unconditionally agree to and accept the YF&R official contest rules and the decisions of the Texas Farm Bureau YF&R Committee, which are final and binding.

☐ I (We) Agree

I (We) understand that if I (we) are selected as the 2021 Outstanding YF&R Contest winner, I (we) will be required to complete a financial sheet for the AFBF Achievement Award Application. This sheet must be notarized.

☐ I (We) Agree
Applicant(s) may provide up to four (4) pictures of the operation, and one (1) family photo. The 4 operation pictures should not identify the applicant(s), or his/her city or county. Pictures will need to be 1200 pixels wide x 1600 pixels tall (4” x 6”, 300 dpi) in jpg file format. Attachment Count: 5

How did you hear about this contest?

☐ COUNTY FARM BUREAU
☐ TEXAS FARM BUREAU STAFF
☐ SOCIAL MEDIA POST
☐ PRINT PUBLICATION / ADVERTISEMENT
☐ YF&R DISTRICT MEETING
☐ PREVIOUSLY APPLIED
☐ OTHER